

For immediate use



1<sup>st</sup> April 2019

## **arrangeMY acquires specialist accommodation, meetings and business travel company – Hotel Focus**

arrangeMY are proud to announce the acquisition of Bakewell based Hotel Focus. The acquisition will inject arrangeMY's industry leading IT and online solutions to Hotel Focus' existing exceptional service and care.

Nick Scott Managing Director of arrangeMY said: "We welcome all Hotel Focus employees, clients and suppliers into the ever growing arrangeMY family. Over the last 25 years Hotel Focus has built a great reputation within the industry based upon exceptional service and care. While arrangeMY already echo these service levels we hope to add significant value to our customers by utilising the wide range of technology and additional services that we provide".

Hotel Focus, which employs 12 employees, will retain its own market identity, operating with the same staff and from the same premises. Together, the group turnover will exceed £30m in managed spend on our clients behalf.

Existing Directors Jane and Clive Gibbs explained "in arrangeMY we have found a like-minded company that can assist us to grow and flourish in an ever changing business landscape. All services will remain totally focused on the needs of our client, while this merging of minds will create huge benefits to our technology offering".

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## **Background on arrangeMY**

arrangeMY has been trading since 1990 (as BookOTel until February 2015) having grown to be one of the most respected independent business travel agents in the UK. We proudly employ in excess of 65 members of staff, the majority of these working from our main office in Worcester.

We offer Travel, Accommodation, Venue Finding and Event Management services available as a fully managed integrated solution or a pick and mix depending on a client's specific needs. Our full agent service is complimented by our award winning online tool for clients to self-book all elements of business travel.

As a leading name within the industry, our state of the art in-house systems and round the clock customer service will ensure that every aspect of a business trip is taken care of. Our cost effective and efficient service is guaranteed to secure tangible savings for both time and money while also providing an expert yet personal service from our knowledgeable agents compliant to a client's specific policy.

Our services are fully supported by professional account management, a consolidated invoicing service and the provision of full management information providing reporting with detailed analysis.

## **Editors Notes**

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